

AVAIL FINDS 20% IN SAVINGS & OPTIMIZES NETWORK FOR MANUFACTURER

A Case Study

COMPANY

A national home building supply company with 8,000+ employees and 225+ manufacturing and retail locations that continues to experience exponential growth.

CHALLENGE

The client continued to add sites across the nation and didn't have an accurate inventory. The manufacturer was interested in migrating from a costly MPLS to a self-managed SD-WAN, but didn't know where to start.

SOLUTION

Avail quickly became a trusted partner that helped the client migrate from MPLS to SD-WAN. The manufacturer was able to focus on their day-to-day initiatives while the dedicated Avail team provided a road map with transparency and accuracy.

A manufacturer with 8,000+ employees was experiencing exponential growth of its retail sites and looking to migrate off of its costly MPLS network to SD-WAN. The client needed insight on their network and a trusted partner to provide the best carrier-neutral solutions.

After an initial telecom audit, Avail discovered nearly \$24K/month in savings by uncovering unnecessary services, market rate analysis, contract non-compliance, and contract renewals. After Avail identified the existing services, carriers, and locations, Avail helped the client migrate from MPLS to a diversified SD-WAN design. The client now has redundant and diverse connections for their SD-WAN architecture, better management, lower complexity, and reduced overall costs.

BEFORE

- \$1.4M in Telco Spend
- MPLS Network
- Single Connections
- Inventory Managed by Spreadsheet
- Outdated Inventory Information



DURING

- Cleaned, Automated, and Imported Inventory into portal
- Offloaded Inventory Management from IT Staff
- Completed and Validated Ring Outs
- Provided White Glove Dedicated Team
- Obtained Multiple Carrier Solutions Per Location



AFTER

- \$1.1M in Telco Spend
- Client Managed SD-WAN Network with Diverse Connections
- Validated Full Site Inventory
- Service Delivery and Customer Support
- Ongoing Dedicated White Glove Dedicated Team

Avail's purpose-built platform and unparalleled managed services brings a sense of control and visibility throughout the entire lifecycle.

