

DATA ANALYTICS COMPANY ACHIEVES \$3M IN SAVINGS WITH AVAIL

A Case Study

A global financial services company struggled with telecom expenses and lack of inventory knowledge after three large corporate acquisitions. The company described its environment, “a complete disaster” because they didn’t have the headcount or bandwidth to manage its telecom. The company acknowledged it had an issue and needed clarity around its IT and telecom environment.

The financial services company met with four telecom expense management solution providers to see which one would provide the most help and ultimately be the best partnership. The company wasn’t just looking for a software provider, but a partner that could help the IT team with the workload – and Avail was the perfect match.

BEFORE

125+

invoices with multiple vendors

AFTER

30%

invoice consolidation

With Avail’s invoice management solution the financial company was able to automate invoice processing and consolidate invoices into a single repository.

\$7M

annual telecom spend

\$4M

annual telecom spend

After a telecom audit, Avail decreased telecom spend by almost 40% by negotiating contracts, identifying unused services, and optimizing plans.

On top of the quantitative results, our client gained a team of project managers to onboard, audit, analyze, and report. Our client now has a centralized portal for visibility into their environment with details on services, locations, and spend, so they could make data-driven business decisions.

Avail is a boutique firm that manages technology assets and delivers expense successes.

